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Case Study | Accelerating a DOJ Second Request Through Advanced Analytics

INDUSTRY: TELECOMMUNICATIONS · MATTER TYPE: FEDERAL SECOND REQUEST (DEPARTMENT OF JUSTICE) · TIMELINE: ACCELERATED (40-60 DAY SUBSTANTIAL COMPLIANCE TARGET)

Executive Summary

A major U.S. telecommunications company engaged Cimplifi to support an **accelerated Department of Justice Second Request** related to a proposed acquisition. The matter required **rapid substantial compliance**, advanced analytics expertise, and close coordination with outside counsel.

Cimplifi delivered a **high-impact analytics-only engagement**, enabling outside counsel to meet aggressive DOJ timelines by combining **technology-assisted review (TAR), advanced analytics workflows, and strategic data reuse**. The result was a defensible, efficient Second Request response that minimized duplication, controlled costs, and accelerated decision making under intense regulatory scrutiny.

The Challenge

This Second Request presented a unique combination of urgency, sensitivity, and technical complexity:

COMPRESSED TIMELINE
The client aimed to achieve substantial compliance within **45–60 days**, faster than typical DOJ Second Request expectations.

DOJ ANTITRUST SCRUTINY
The transaction involved a high profile acquisition in a heavily regulated communications market, increasing expectations for defensibility and precision.

LEAN CUSTODIAN SET, COMPLEX DATA
While the matter involved approximately **10 custodians**, the data sources included modern collaboration content and complex attachments that required specialized analytics handling.

OUTSIDE-COUNSEL-LED STRATEGY
All discovery decisions were directed by outside counsel, requiring seamless execution, flexibility, and adherence to counsel driven protocols.

The Cimplifi Approach

Cimplifi was engaged as the **analytics and TAR partner**, supporting counsel and the client with advanced workflows designed to accelerate insight while maintaining defensibility.

ADVANCED ANALYTICS AND TAR STRATEGY

Cimplifi deployed a **Brainspace-driven analytics workflow** to support technology-assisted review and prioritization, enabling counsel to:

- Rapidly understand data composition
- Identify themes and relationships relevant to DOJ inquiries
- Focus review resources on the most meaningful content early in the process

These analytics workflows were critical to maintaining momentum under the accelerated timeline.

STRATEGIC DATA REUSE TO REDUCE TIME AND COST

A key efficiency driver in this matter was **data reuse**.

Cimplifi was able to **leverage data previously collected for a related engagement**, reducing the need for redundant collection, processing, and validation. This approach:

- Shortened overall timelines
- Reduced disruption to custodians
- Lowered total discovery cost
- Preserved consistency across related regulatory matters

Through reuse, the effective active data footprint was approximately **3.7 TB**, compared to a total dataset of **5.3 TB**.

SPECIALIZED LINKED DOCUMENT WORKFLOWS

Modern data sources often contain **linked and embedded attachments** that do not behave like traditional email attachments. To address this, Cimplifi implemented **custom analytics workflows** to:

- Identify and properly associate linked documents
- Preserve contextual relationships
- Ensure attachments were accurately represented within analytics and TAR workflows

These workflows reduced risk and improved the reliability of downstream review decisions.

PRECISION SUPPORT

Cimplifi focused on:

- Analytics configuration and execution
- TAR workflow design and optimization
- Data conversions and technical preparation (including RSMF work)
- Ongoing consultation with counsel as review progressed

The Results

ACCELERATED SUBSTANTIAL COMPLIANCE
Analytics and TAR workflows supported the client's aggressive DOJ timeline.

EFFICIENT DATA HANDLING
Strategic reuse reduced redundant effort and compressed execution time.

DEFENSIBLE ANALYTICS FOUNDATION
Counsel was equipped with validated analytics outputs to support review and production decisions.

SEAMLESS COUNSEL COORDINATION
Cimplifi executed precisely to outside counsel direction, enabling a unified regulatory response.

FOCUSED, HIGH-VALUE ENGAGEMENT
By limiting scope to analytics and technical services, the client achieved maximum impact without unnecessary overlap.

Why This Matters

Second Requests increasingly demand **speed without shortcuts**. This engagement demonstrates how Cimplifi can:

- Support **DOJ Second Requests under compressed timelines**
- Operate effectively within **strict vendor-segmentation models**
- Deliver **advanced analytics and TAR expertise** without managed review
- Reuse data strategically to reduce cost and risk
- Collaborate seamlessly with **elite antitrust counsel**

For organizations navigating high stakes regulatory investigations, Cimplifi provides the **technical depth, judgment, and execution discipline** required to move fast and get it right.